

Completed Acquisition by GB Oils Limited of Brogan Holdings Limited

Wednesday 3 February 2010

Deadline for response: 5pm on Wednesday 10 February 2010

Questions

1. From whom do you currently obtain
 - a. Heating oils?
 - b. Transport fuels?
2. Have you obtained heating oils or transport fuels from anyone other than GB Oils or Brogan? If so when and why?

Competition

3. Following the entry of Brogan fuels in late 2008 did prices fall? If so was there a further fall in prices when Brogan established their depot in Stornoway in 2009?
4. What would you attribute any change of price to (e.g. changes in the world oil price)? If possible please provide evidence.
5. Are you aware of any other fuel companies willing to supply the Western Isles?
6. Would there be any practical difference oil delivered by road and ferry from the mainland or depot on the island?
7. Do you have any negotiating strength (for example because you purchase high volumes)? Please supply any examples where you have used your negotiating strength, for example to obtain discounts, or better terms. Will the merger significantly reduce your negotiating strength? Please explain your answer.

General

8. Overall, what is your opinion of the merger?

Dimitrios Sinaniotis

Mergers Group